eBoss⁺

RECRUITMENT SOFTWARE

PRODUCTS Q4 2020

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RECRUITMENT SOFTWARE

One system. Enterprise-wide enhancements.

We've learned a lot this year. Learned how to work in new ways. Learned how to adapt to the unexpected – often at a moment's noticed. And we've learned to appreciate the things that really matter.

In these strange times, we've also learned to love a little bit of certainty. And that's one lesson that we wanted to bring back to the workplace.

eBoss is a software system for recruiters which helps to make the future just a little bit more *certain.* By helping you to minimise the impact of a downturn. By helping you to discover - and respond quickly to - fresh opportunities. And by helping you to delight your clients and candidates alike with the efficiency and professionalism of your service.

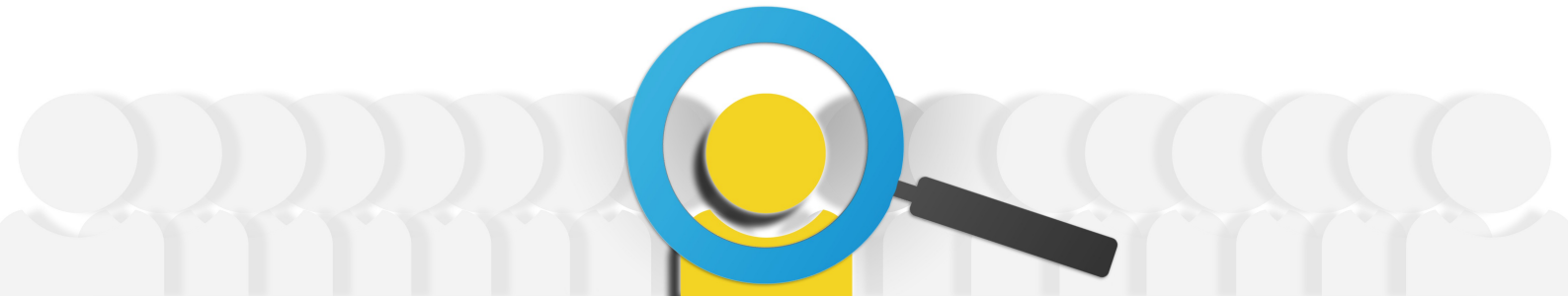Here's how we're helping you to build a more certain future . . .

SEMANTICSEARCH

Reduce search times by 80%.
Cut times-to-hired by 40%.

Our **semantic search engine** brings your database into the new decade with improvements to core functionality. Recruiters were telling us that it was taking them *more* time to find existing candidates on their database than it was to source new applicants. This made no sense to us, so we decided to fix it. Semantic search is our solution.

Semantic search streamlines the work that you do on your database. Our engine finds the right candidate for every role - and sorts your search results by relevance. The outcome? **An 80% reduction in the time you spend searching your database**. And your overall **times to hired are cut by 40%** - even on the most complex job orders.

How Semantic Search Helps You:

- **A search engine that understands** the results you want, for each individual order.

  - **Cut time spent on searches by 80%**

  - **Reduce overall times-to-hired by 40%.**

  - **The industry standard for context-based candidate searches.**

Picture the scenario...

You receive two new job orders. One is for a web developer; the other is for a pet shop assistant. Both positions require a *"python expert"*. You understand that the skills for these two roles overlap in name only. But does your database? With semantic search, the answer is: **yes it does**.

Launch a semantic search within the context of the web developer job order, and semantic will return the python experts whose skills assist with coding and web development. The same search term, within the context of the pet shop role, will return only the CVs of animal handlers. No stress. No manual checks. And no snakes in the office...

EBOSS**MATCH**

Automated list-building.
Remove unconscious bias.

Match is the database optimisation that every recruiter has dreamed of: longlisting with a single click. With easy-to-use artificial intelligence (AI), your eBoss database transforms into a virtual assistant. Simply open any job, click the **Match** button, and the AI assistant recalls every candidate that qualifies for the role. Your longlist is completed in seconds, and your workload is exponentially reduced.

But Match doesn't stop there.

Candidates on the longlist are assessed and weighted, and their suitability appears as an on-screen rating. Highly qualified candidates appear at the top, and less experienced applicants are further down the page.

And, because this selection process is automated and based entirely on candidates' own words – their CVs - you **remove the risk of unconscious bias** from your recruitment processes. In a business landscape that aspires to greater transparency and fairness, **Match improves your value offering** to customers: both new and old.
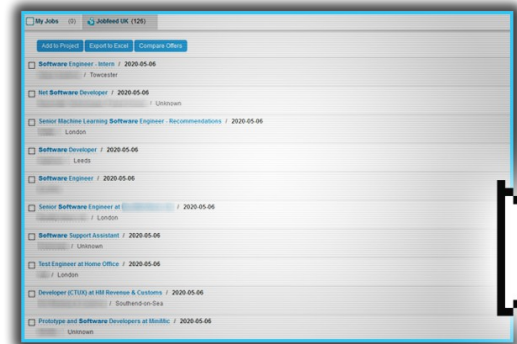
How Match Helps You:

With Match, you can **build unique longlists** for every job, with just a single click.

- **Reduce database and admin work** on every order.

- **Remove unconscious bias:** your longlists are prepared for you by artificial intelligence. Every candidate considered for shortlisting is guaranteed to be eligible, and has earned their place in the competition.
  - AI assessment means there is no room for human bias in your processes.
  - Candidates are selected based on their own words: their CVs.

- Fully compatible with **eBoss Jobfeed**:
  - Every new vacancy on Jobfeed receives an integrated Match button.
  - Click that button and build a list of qualifying candidates within seconds of any job order going live.

6,838 result

Match!

EBOSS**JOBFEED**

Revolutionise your sales strategy
Transform your business development.

Jobfeed is next generation technology for the recruitment industry. While easy to use, Jobfeed is also a powerful and sophisticated **pipeline of industry Big Data for the UK jobs market**.

How does it help you? Your Jobfeed automatically detects new vacancies on: jobs boards, portals; even on individual company websites. When this background process finds new job orders, it posts them to your desktop.

The smart User Interface (UI) lets you filter the data you see. Focus on your existing areas of specialisation and **increase your market share** by contacting new clients within your sector as soon as they post an order.

Alternatively, **expand into new sectors** and territories when the time is right. You have the data of the entire UK job market at your fingertips. It is up to you to decide how you use it.

How Jobfeed Helps You:

- Jobfeed searches the entire web to **source new sales leads** and job orders.

- **See when new job orders are published:** on job boards; recruitment portals; even on the websites of individual organisations and businesses.

- **Full job order data** is collected and brought to your desktop. View job descriptions, salaries, employer information and requisite skills for thousands of positions from a single screen.

- Connect with **a world of new clients** and build new business relationships.

- Fully compatible with **eBoss Match:** Automate matches for your Jobfeed vacancies with a single click and reduce your times-to-hired.

- **Thousands of new jobs every day**. Tens of thousands of vacant positions on Jobfeed at all times.

ABOUTUS

The eBoss way of working:

- **_Flexible._** _Time-saving features let you define your own business strategy. Complete a regular workload on reduced hours. Or, use this additional time to take on new volumes, and expand your enterprise. You have the freedom to choose._

- **_Futureproof._** _Our cloud deployment lets you secure your business and expand your service instantly. Scale your enterprise at a moment's notice._

- **_Sustainable._** _eBoss remains the most affordable premium service in the UK recruitment sector. Reduce your outgoings and **build an antifragile business** that's ready for the modern world._

eBoss+

GET MORE.

Visit our website to start your free, no-obligation trial.
Or call us and speak to one of our product specialists.

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